

EXHIBIT A

DEFENDANTS' OBJECTIONS TO PLAINTIFF'S EXHIBITS

A	06/12/04	Video recording of the Cycle-Craft facility, recorded on Saturday June 12, 2004	Atwood Declaration, Ex. 5		Hearsay, Relevancy, Foundation, Unduly Prejudicial
B	03/07/03	Letter from Gregory Holmes to Harry [Barry] Nichols re: Boston Harley Davidson	Plaintiff Summary Judgment Exhibit 33, Malicki 40	H-D 0979 – 0980	Hearsay, Relevancy, Foundation,
C	2000-2003	Cycle-Craft's Bar and Shield Scoresheets	Plaintiff Summary Judgment Exhibit 38	H-D 0532, 0557, 0582, 0607	Object to H-D 0532, Relevancy
D	07/14/99	Boston Globe article entitled "A Bumpy Ride to the Top Small Business Award Winners Take a Risk and Turn Contaminated Paint Factory Into a Roaring 'HOG' Dealership	Plaintiff Summary Judgment Exhibit 41-A		Hearsay, Relevancy, Foundation
E	04/19/98	Boston Globe article entitled "Bank In Everett Is Branching Out"	Plaintiff Summary Judgment Exhibit 41-B		Hearsay, Relevancy, Foundation
F	1997	Excerpt from Harley-Davidson, Inc.'s Annual Report	Plaintiff Summary Judgment Exhibit 41-C		Relevancy
G	07/31/00	Boston Herald article entitled "Biker Benefit Ride Raises Cash for Kids With Cancer"	Plaintiff Summary Judgment Exhibit 41-E		Hearsay, Relevancy, Foundation
H	07/31/95	Boston Globe article entitled "Motorcyclists Take to the Road to Help Charity Fund-Raiser Benefits House for Children With Cancer"	Plaintiff Summary Judgment Exhibit 41-F		Hearsay, Relevancy, Foundation
I	05/09/98	Boston Herald article entitled "High on Hog at Everett Harley Dealership"	Plaintiff Summary Judgment Exhibit 41-G		Hearsay, Relevancy, Foundation
J	05/28/04	Everett Advocate article entitled "Harley-Davidson 'pitches-in' to Cal Ripken Buddy Ball"	Plaintiff Summary Judgment Exhibit 41-H		Hearsay, Relevancy, Foundation

K	10/30/03	Press Release entitled "Boston H.O.G. Chapter Donates Check to American Cancer Society"	Plaintiff Summary Judgment Exhibit 41-I		Hearsay, Relevancy, Foundation
L		Boston Harley-Davidson Vehicle Inventory for John Atwood's Motorcycles	Plaintiff Summary Judgment Exhibit 41-J		Hearsay, Relevancy, Foundation
M	05/01/04	2004 Boston Harley-Davidson Mission Statement	Buchbaum 9	C-C 2093-96	Hearsay, Relevancy, Foundation
N	03/20/02	Memo from Nichols to Holaday re: Atwood SRL/ ARO/S possibilities	Holaday 60	H-D 1501	Hearsay, Relevancy, Foundation
O	12/05/00	Letter from Ostrom to Atwood re: specific VIN numbers	Holaday 61	H-D 1077-87	Relevancy
P	02/04/03	Letter from Nichols to Atwood re: Boston, MA Market Study	Malicki 39	H-D 0982-86	Hearsay, Relevancy, Foundation
Q	Various Dates	Documentation and awards received by Cycle-Craft/Boston Harley for charitable contributions and good performance		C-C 00030-37, C-C 01959-2022, C-C 02143-72 02479-87	Hearsay, Relevancy, Foundation, Unduly Prejudicial
R	1990	1990 Annual Report of Harley-Davidson, Inc.			Relevancy
S	1991	1991 Annual Report of Harley-Davidson, Inc.			Relevancy
T	1996	1996 Annual Report of Harley-Davidson, Inc.			Relevancy
U	1997	1997 Annual Report of Harley-Davidson, Inc.			Relevancy
V	2002	2002 Annual Report of Harley-Davidson, Inc.			Relevancy
W	2003	2003 Annual Report of Harley-Davidson, Inc.			Relevancy
X	07/23/03	Bills of Sale from the sales of motorcycles to Florida residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 16, Lunsford 7, Stevens 3	C-C 00698, 00729, 00827, 00682, 00901, 00747, 00867, 00784, 00771, 00641, 00626, 00802, 00854, 00669, 00894, 00836, 00596, 00608, 00713	Hearsay, Foundation

Y	07/25/03	Sales and Warranty Registration forms ("SWRs") from the sales of motorcycles to Florida residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 17, Lunsford 16, Stevens 2	C-C 00590, 00610, 00629, 00651, 00662, 006884, 00696, 00721, 00732, 00749, 00773, 00788, 00807, 00817, 00835, 00853, 00872, 00893, 00903	Hearsay, Foundation
Z	07/28/03	Copies of driver's licenses from the sales of motorcycles to Florida residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 18, Lunsford 8, Stevens 6		Foundation
AA	Various dates	Copies of the Bills of Sales from the sales of motorcycles to New Hampshire residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 22, Christensen 3	C-C 00457, 00508, 00527, 00440, 00544, 00557, 00490, 00465	Hearsay, Foundation
BB	Various dates	Copies of the Certificates of Origins from the sales of motorcycles to New Hampshire residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 23, Christensen 4	C-C 00459, 00455, 00511, 00506, 00520, 00525, 00434, 00436, 00543, 00538, 00555, 00564, 00491, 00486, 00467, 00471	Hearsay, Foundation
CC	Various dates	Copies of driver's licenses from the sales of motorcycles to New Hampshire residents at issue in this dispute	Plaintiff Summary Judgment Exhibit 25, Christensen 6	C-C 00522, 00507, 00442, 00545, 00558, 00492, 00466	Foundation
DD	July 2003	Dealer file for Joe Giordano	Buchbaum Dep. Ex. 1		Hearsay, Relevancy, Foundation
EE	July 2003	Dealer File for Charles Potts	Buchbaum Dep. Ex. 2		Hearsay, Relevancy, Foundation
FF	10/01/03	Employee Warning Notice issued to Jason Marasca	Buchbaum 14	C-C 02453	Hearsay, Relevancy, Foundation
GG	02/11/04	Employee Warning Notice issued to Jason Marasca	Buchbaum 15	C-C 02454	Hearsay, Relevancy, Foundation

HH	04/08/04	Employee Warning Notice issued to Jason Marasca	Buchbaum 16	C-C 02455	Hearsay, Relevancy, Foundation
II		Positive Customer Testimonials		C-C 00001-15	Hearsay, Relevancy, Foundation Unduly Prejudicial
JJ	12/22/04	Opinion issued by the Court of Appeals of Wisconsin. Racine Harley-Davidson, Inc. v. State of Wisconsin, Division of Hearings and Appeals, Harley-Davidson Motor Company, Inc. (278 Wis.2d 508, 692 N.W.2d 670))			Hearsay, Relevancy, Foundation, Not Evidence, Court will Instruct Jury on the Law
KK		Massachusetts General Laws Part I, Title XV, Chapter 93B. Regulation of Business Practices Between Motor Vehicle Manufacturers Distributors and Dealers			Not Evidence, Foundation, Court will Instruct Jury on the Law
LL		Harley-Davidson Dealer Market Areas by Zip Base Map.	Holaday 59	H-D 1788	Hearsay, Relevancy, Foundation
MM	05/03/04	E-mail from Contois to Buchbaum re: Five Year Business Plan	Malicki 46	H-D 0978	Hearsay, Relevancy, Foundation
NN	05/90	Study entitled "Analysis and Recommendations Concerning Export Sales" compiled by the Fontana Group, Inc.	Plaintiff Summary Judgment Exhibit 5, Flickinger 3	H-D 1572 - 1588	Hearsay, Relevancy, Foundation
OO	05/21/92	Harley-Davidson Non-Retail Policy/P & A Allocation Meeting Minutes	Plaintiff Summary Judgment Exhibit 6, Flickinger 8	H-D 1606 - 1608	Hearsay, Relevancy, Foundation
PP	04/18/91	Memorandum from Cimermanic to Harley-Davidson employees re: "Non-Retail" Sales	Flickinger 5	H-D 1592-95	Hearsay, Relevancy, Foundation
QQ	02/93	Letter from Fink to Harley-Davidson dealers re: Non-Retail Sales	Flickinger 10	H-D 1615-23	Hearsay, Relevancy, Foundation
RR	03/18/04	Memorandum from Flickinger to Harley-Davidson dealers re: Sales of New Motorcycles in E-Commerce w/2004 Model Year Non-Retail Policy attached	Flickinger 12A	H-D 20013-15	Relevancy

SS	05/14/04	Letter to William Berkowitz from Gregory Holmes	Verduyn 26		Hearsay, Relevancy, Foundation, Rule 408
TT	12/13/02	E-mail from Bill Holaday to Mike Malicki, Gene Ostrom, CC to Barry Nichols and Joe Marcolina re: Boston Market Study	Plaintiff Summary Judgment Exhibit 34, Malicki 38	H-D 1805 - 1806	Hearsay, Relevancy, Foundation
UU	04/25/02	Correspondence to Gene Ostrom from Brian Kelly re: possible Beverly-Danvers locations	Ostrom 64	H-D 20291-94	Hearsay, Relevancy, Foundation
VV	04/09/02	B&L Client Advisory	Ostrom 65	H-D 2094.1	Hearsay, Relevancy, Foundation
WW	06/20/02	Letter from Brian Kelly to Mike Malicki re: Beverly-Danvers market area	Ostrom 66	H-D 20295	Hearsay, Relevancy, Foundation
XX	08/30/04	Letter from Brian Kelly to Mr. Evers re: possible Danvers location	Ostrom 67	H-D 20296-97	Hearsay, Relevancy, Foundation
YY	01/11/05	Letter from Thomas Wyand, North End Harley-Davidson, Inc., to Mike Malicki, Harley-Davidson Motor Company	Plaintiff Summary Judgment Exhibit 13	H-D 11001 - 11002	Hearsay, Relevancy, Foundation
ZZ	07/28/03	E-mail from Steve Verduyn to Mike Malicki and Al Contois re: SWR report needed	Plaintiff Summary Judgment Exhibit 35, Verduyn 14	H-D 1852 - 1853	Relevancy
AAA	07/30/03	E-mail to Tony Gray and Kathy Henson from Steve Verduyn re: 1864 (Boston HD) financial statement	Verduyn 15	H-D 1854	Relevancy
BBB	02/02/04	E-mail to Al Contois from Steve Verduyn re: Boston HD audit/Non-Retail Sales	Verduyn 21	H-D 1910	Relevancy
CCC	04/27/04	Termination letter to Tina Hargis re: Boston Harley-Davidson	Verduyn 77	H-D 31010-11	Hearsay, Relevancy, Foundation
DDD	09/19/03	Letter from Flickinger re: Bay City, MI investigation	Verduyn 78	H-D 31008-09	Hearsay, Relevancy, Foundation
EEE	09/19/03	Letter from Flickinger re: Bob Schultz dealer Investigation	Verduyn 79	H-D 31006-07	Hearsay, Relevancy, Foundation
FFF	01/14/04	Letter from Flickinger re: Schofield, WI investigation	Verduyn 80	H-D 31003-05	Hearsay, Relevancy, Foundation

GGG	10/16/03	Termination letter from Jon Flickinger to Santa Fe Harley-Davidson	Verduyn 81	H-D 31000-02	Hearsay, Relevancy, Foundation
HHH	03/01/04	Letter to Bruns indicating intent to audit dealership.	Verduyn 82	H-D 20526-30	Hearsay, Relevancy, Foundation
III		Invoices from Harley-Davidson to McCasland Motorcycles	Verduyn 83	H-D 20458-61	Hearsay, Relevancy, Foundation
JJJ	Various Dates	Collection of audit letters sent from Harley-Davidson, Inc. to various dealers	Verduyn 84		Hearsay, Relevancy, Foundation
KKK	Various Dates	Series of letters sent from Harley-Davidson, Inc. to various dealers	Verduyn 87		Hearsay, Relevancy, Foundation
LLL	02/13/04	Letter from Malicki to McTamney of Liberty Harley-Davidson		H-D 10615-16	Hearsay, Relevancy, Foundation
MMM	04/02/04	Letter from Malicki to McTamney of Liberty Harley-Davidson		H-D 10617-20	Hearsay, Relevancy, Foundation
NNN	10/30/02	E-mail from Verduyn to Oppermann re: Suspect non-retail letter needed, dealer 0230		H-D 41746	Hearsay, Relevancy, Foundation
OOO	10/31/02	Letter from Hutchinson to Scott of Harley-Davidson Fullerton, Inc.		H-D 41744-45	Hearsay, Relevancy, Foundation
PPP	05/27/03	Letter from Hutchinson to Scott of Harley-Davidson Fullerton, Inc.		H-D 41749-51	Hearsay, Relevancy, Foundation
QQQ	12/12/02	Letter from Hutchinson to Tom of Downtown Harley-Davidson		H-D 42138-39	Hearsay, Relevancy, Foundation
RRR	02/05/03	Letter from Hutchinson to Tom of Downtown Harley-Davidson		H-D 42338-42	Hearsay, Relevancy, Foundation
SSS	03/31/03	Letter from Hutchinson to Tom of Downtown Harley-Davidson		H-D 42343	Hearsay, Relevancy, Foundation
TTT	10/11/02	Letter from Heichelbech to Rhoten of Dodge City Harley-Davidson		H-D 41434-35	Hearsay, Relevancy, Foundation
UUU	12/06/02	Letter from Heichelbech to Rhoten of Dodge City Harley-Davidson		H-D 41427-28	Hearsay, Relevancy, Foundation